



## Overview of Steps for an Assessment Vendor to Certify their Product

1. License Ed-Fi
  - a. Online process, more information [here](#)
  - b. Provides the vendor's team with access to source code, documentation, support systems, community benefits
  - c. Ed-Fi provides discovery calls and vendor onboarding sessions, and training materials to help ramp up the vendor's team.
2. Join the Ed-Fi Partner Program
  - a. Provides the vendor with various supports, marketing & communications benefits, and roadmap insight/input to grow and amplify the vendor's work toward interoperability.
  - b. Overview included in this document
  - c. Sign agreement available by emailing [partners@ed-fi.org](mailto:partners@ed-fi.org) (or [sean.casey@ed-fi.org](mailto:sean.casey@ed-fi.org) for any questions)
  - d. Nominal annual fee of \$3,000 covers certification cost & program benefits
3. Pursue Ed-Fi certification
  - a. Overview [here](#)
  - b. Process details [here](#)
  - c. Documentation on the specification and API requirements & resources is available [here](#)
  - d. Ed-Fi can provide the vendor with a sandbox and sample data (typical student/school data, not vendor's assessment results data). Prior to a course of scheduled meetings the vendor will provide:
    - i. A short narrative of the data exchange features to be tested, and how customers/users will use them
    - ii. Copies of current results templates currently provided to customers/users for sharing results data
    - iii. Copies/references to any learning standards indexed to the assessment metadata
    - iv. Screen sharing during testing of data exchange scenarios against the API resources to demonstrate compliant use of the API and data standard.
  - e. Upon completion of the certification test operations, the vendor will be certified (certifications are good for a year), and the Ed-Fi Alliance will work with the vendor to coordinate marketing & communications opportunities and the other supports provided via the partner program.
4. For any questions along the way, please contact Sean Casey [sean.casey@ed-fi.org](mailto:sean.casey@ed-fi.org) 512-600-3617.



Harness the extensive footprint, strong customer relationships, and in-depth implementation knowledge established by the Ed-Fi Alliance to lead the field and create opportunities for growth and value.

The Ed-Fi Partner Program gives Ed-Tech vendors access to tools, sales leads and technical support that help you deliver exceptional solutions to your customers.



**MARKETING**



- Profile spotlight on ed-fi.org
- Product showcase and discounted sponsorship opportunities at Ed-Fi events
- Joint marketing initiatives and materials
- Customer messaging for new Ed-Fi technology releases
- Joint press

**SALES**



- Sales planning support and joint calls
- Access to opportunities and leads in the Ed-Fi Community

**SUPPORT**



- Facilitated opportunity for input to the Ed-Fi technology roadmap
- One product or service certification at no cost

ANNUAL COST	LOGO	PROGRAM REQUIREMENTS
\$3,000		<ul style="list-style-type: none"> <li>• Must be an Ed-Fi licensee</li> <li>• Annual Fee for partner program membership</li> <li>• If certifying a product/service, define the process for new and existing customers to request and receive that certified product version or service</li> <li>• Certifications are to be kept current through annual renewals and recertification</li> </ul>

**Partner with the Ed-Fi Alliance**  
 Contact us at [info@ed-fi.org](mailto:info@ed-fi.org) to learn more and join!