



## Overview of Steps for a SIS to Certify their Product

1. License Ed-Fi
  - a. Online process, more information here: <https://www.ed-fi.org/getting-started/license-ed-fi-technology/>
  - b. Provides the vendor's team with access to source code, documentation, support systems, community benefits
  - c. Ed-Fi provides discovery calls and vendor onboarding sessions, and training materials to help ramp up the vendor's team.
2. Join the Ed-Fi Partner Program
  - a. This is the first step towards certifying a product to the Ed-Fi data standard and Ed-Fi API.
  - b. Program provides the vendor with a number of supports, marketing & communications benefits, and roadmap insight/input to grow and amplify the vendor's work toward interoperability.
  - c. Overview included in this document
  - d. Sign agreement available by emailing [partners@ed-fi.org](mailto:partners@ed-fi.org) (or [sean.casey@ed-fi.org](mailto:sean.casey@ed-fi.org) for any questions)
  - e. Nominal annual fee of \$3,000 to cover certification cost and program benefits
3. Pursue Ed-Fi certification
  - a. Overview here: <https://techdocs.ed-fi.org/display/EDFICERT/Ed-Fi+Certification>
  - b. Process details here: <https://techdocs.ed-fi.org/display/EDFICERT/Ed-Fi+Certification+Process+Details>
  - c. Ed-Fi will provide the vendor with a sandbox and sample data. Over the course of scheduled meetings the vendor will run specific CRUD types of operations against the API resources described in the process details to demonstrate compliant use of the API and data standard. Tests are simply pass or fail, and as those are observed as pass the vendor moves on to the next test, or after a fail will ascertain why and retake that particular test when ready.
  - d. Upon completion of the certification test operations, the vendor will be certified (certifications are good for a year), and the Ed-Fi Alliance will work with the vendor to coordinate marketing & communications opportunities and the other supports provided via the partner program.
4. For any questions along the way, please contact Sean Casey [sean.casey@ed-fi.org](mailto:sean.casey@ed-fi.org) 512-600-3617.



## PARTNER PROGRAM

ED-TECH PRODUCT COMPANIES, SYSTEM INTEGRATORS, AND SERVICE PROVIDERS

Harness the extensive footprint, strong customer relationships, and in-depth implementation knowledge established by the Ed-Fi Alliance to lead the field and create opportunities for growth and value.

The Ed-Fi Partner Program gives Ed-Tech vendors access to tools, sales leads and technical support that help you deliver exceptional solutions to your customers.



**For every \$1.00 spent on school technology, .33¢ goes to integration.**

Imagine how 33% more technology funding could impact teaching and learning. **Change the equation. Certify on Ed-Fi today.**

Source: McKinsey & Co.

### MARKETING



- Profile spotlight on ed-fi.org
- Product showcase and discounted sponsorship opportunities at Ed-Fi events
- Joint marketing initiatives and materials
- Customer messaging for new Ed-Fi technology releases
- Joint press

### SALES



- Sales planning support and joint calls
- Access to opportunities and leads in the Ed-Fi Community

### SUPPORT



- Facilitated opportunity for input to the Ed-Fi technology roadmap
- One product or service certification at no cost

ANNUAL COST	LOGO	PROGRAM REQUIREMENTS
\$3,000		<ul style="list-style-type: none"> <li>• Must be an Ed-Fi licensee</li> <li>• Annual Fee for partner program membership</li> <li>• If certifying a product/service, define the process for new and existing customers to request and receive that certified product version or service</li> <li>• Certifications are to be kept current through annual renewals and recertification</li> </ul>

**Partner with the Ed-Fi Alliance**  
 Contact us at [info@ed-fi.org](mailto:info@ed-fi.org) to learn more and join!